COMMERCIAL PROPOSAL

End-to-end BIM support

Hello! Tessellate is me, Maksim Tutov, a BIM coordinator and Revit plugin developer, and a team of four experienced BIM coordinators and developers with over 3 years in BIM. We cover the full cycle: from modelling based on drawings and point clouds to Revit plugin development and training your team.

What we do

1. BIM coordination

- Project management and coordination at every stage
- Federated models, clash detection in Navisworks, reporting
- Audits of subcontractor models and quality control before handover

2. Modelling and families

- BIM models from 2D documentation (DWG, PDF) and point clouds
- Scan to BIM: accurate models from laser scanning data
- Plans, building services, drawings and schedules
- Parametric families of any complexity (architecture, structure, HVAC, plumbing, electrical, low-voltage)

3. Automation

- Revit plugins (Revit API) built for your tasks
- Dynamo scripts of any complexity
- Automating routine work to speed up your designers

4. Consulting and training

- Audit and optimisation of BIM processes in your company
- Revit and Navisworks training, from basic to advanced
- Advice on standards and BIM execution rules
- Revit Server setup and support

How we work

01
Request
You describe the task and send source data (drawings, models, brief).

02
Estimate
We clarify the scope, estimate timing and cost, and agree them with you.

03
Contract
We sign a contract, with an appendix if needed (brief, schedule, estimate).

04
Delivery
We work in stages and show interim results regularly.

05
Handover
We hand over the result, make the agreed revisions and sign the acceptance act.

Engagement and pricing

- **Format:** a one-off task, a project or long-term BIM outsourcing.
- **Price** is set after we assess the task and is fixed in the contract or its appendix: a fixed project price or an hourly rate, as agreed.
- **Payment** in USD, EUR, RUB or GEL; projects are paid with an advance and in stages.
- **First step:** a free audit of one model. Send an RVT or IFC file up to 1 GB as a cloud link, your Revit version and a short description. NDA on request.

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